

Sunday 21 April 2024	
13:00 - 13:30	Registration
13:30 - 14:00	Welcome to the AIPC 2024 Academy! Presenter: Sven Bossu   CEO   AIPC
14:00 - 15:00	Global Market Outlook  A "scene setter" for Academy discussions, this opening session will provide a global market outlook, based on recent research by AIPC partners.  Presenter: Sven Bossu   AIPC CEO
15:00 - 17:00	Icebreaker exercise In an engaging workshop format, attendees will get to learn each other and share the challenges they are facing in their centres and their learning expectations for the Academy  Presenter: Participants
17:00 – 17:30	Introduction of the team challenges  A key element of the AIPC Academy are the team challenges: joint exercises round industry challenges. In this session, the participants will be briefed on their mission.  Presenter: Julianne Jammers   Managing Director   STCC
17:30 - 19:00	Welcome reception  Badian Lounge Bar, and Buffet Dinner: Argan Restaurant
Monday 22 Ap	ril 2024
09:00 - 09:30	Start of day Exercise
09:30 - 10:30	Voice of the Customer  The overall event industry – similar to other industries – is facing an increased level of uncertainty. In this session, you will hear from 3 very different event organizers the challenges they are facing and how this is impacting their expectations with regards to contracting convention centers.  Presenters:



	Natasha Richards   Director of Impact & Industry Relations   IMEX Group
	Laetitia DELZENNE   Head of Events Management Unit   UITP
10:30 - 11:00	Networking break
11:00 - 12:30	View from the C-suite: CEO debate
	Julianne Jammers   Executive Director  SwissTech Center Panittha Buri   Managing Director  BITEC Kurby Court   President & CEO   Calgary Convention Center
12:30 - 13:30	Lunch break: Argan Restaurant
13:30 – 15:00	Leadership through uncertainty Presenter: Sandy Kennedy   CEO   Entrepreneurial Scotland
15:00 - 15:30	Networking Break
15:30 - 16:30	Leadership through uncertainty Presenter: Sandy Kennedy   CEO   Entrepreneurial Scotland
16:30 – 17:30	Team Challenge Preparation
18:30 - 20:00	Cocktail and Tapas Academy: Learn, Taste, Enjoy

Tuesday 23 April 2024	
09:00 - 09:30	Start of day Exercise
09:30 - 10:30	Business Development – What we think, we become
	Business development entails tasks and processes to develop and implement growth opportunities within and between organizations. But it all starts with an ambition and articulated objectives, which is turned into reality. In this session, you will hear from a senior industry leader how this can be achieved.
	Presenters: Weemin Ong   Vice President of Sales & MICE   Marina Bay Sands
10:30 - 11:00	Networking break
11:00 - 12:30	Technology: to boldly go





	Technology has never been as important for convention centres as it is today, whether it concerns the implementation of health & safety protocols, enabling digital events or delivering actionable insights via data mining. This session will give an overview of the market landscape and the latest trends when it comes to technology for convention centers.
	Presenter: Steve MacKenzie   Chief Innovation Officer   Momentus Technologies
12:30 – 13:30	Lunch break: Argan Restaurant
13:30 - 16:30	Cyber Security - you are under attack
	Security is extremely important for convention centres. In this session, a senior security expert will provide you with a clear set of guidelines to be applied in venues. This will be combined with a role play, allowing you to put these guidelines in practice, while being in a safe environment.
	Presenter: Robert McClure   Paratus
16:30 – 17:30	Team Challenge Preparation
18:30 – 20:00	A Belgian Dining Experience featuring regional specialities: Argan Restaurant section IV
Wednesday 24	l April 2024
09:30 - 10:30	The delicate Art of Finance
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	Presenters: Alex Alles   Executive Director   Joint Meetings Industry Council (JMIC)
12:30 – 13:30	Lunch break: The Belgian Bar @ Gare Maritime
13:30 – 16:30	Management by Walking Around
	In this session, the participants will be broken up into small teams. Each team will receive a case study on a convention center which needs to be "fixed". Applying the lessons learned so far, each team will come up with a proposal, addressing the challenges faced. Next to the case study, the teams will have access to a chief operating officer, a chief technology officer, a sales manager and a HR- manager to obtain additional information an guidance. However, the teams will only have 2,5 hours to come up with the solution.  Facilitated by Julianne Jammers / Wee Min Ong / Eric Manganel / Steve McKenzie
16:30 – 17:30	Team Challenge Preparation
18:30 – 20:00	Dinner – Le Zinneke

Thursday 25 April 2024	
09:00 - 09:30	Start of day Exercise



09:30 - 10:30	Navigating Interpersonal Challenge
	In this workshop, attendees will explore using everyday challenges as examples to showcase the value of conflict management skills and mediation. These tools provide robust support during difficult interpersonal situations. We encourage participants to bring your unique insights and experiences to enrich this session
	Presenter: Angela Herberholz   Founder  HERBERHOLZ   MEDIATION SERVICES
10:30 – 11:00	Networking break
11:00 – 12:30	Design is how it works, now how it looks like
	Good event design is key for delivering successful events and goes beyond the creative elements: it should include a clear strategy, excellent production and analytics allowing for actionable insights. This session will focus on the role convention centers can play when it comes to event design, covering all these elements.
	Presenter: Adam Paulitsch   Architect & Associate principal   Populous Kansas City
12:30 – 13:30	Lunch break: Argan Restaurant
13:30 – 16:30	Leadership in practice: a toolkit to apply next week
	Presenter: Kurby Court   CEO   Calgary CC
17:00 – 18:00	<b>Debrief</b> With the team challenges delivered, it is time to debrief on the Academy week so far. What are the key lessons learned, the take-aways, new challenges discovered,
18:30 – 20:00	Special Academy Final Dinner - Brasserie 135

Friday 26 April 2024	
08:00 - 09:00	Yoga Session



10:00 – 12:00	Escape Room game – The Sphere
	In this final session, all your management skills will be tested: split into small teams, you will need to come up with solutions for a suite of challenges, under time pressure. You will need to apply both the lessons learned throughout the week and work as a team.
	After the exercise, participants will be awarded their Certificates of Participation as recognition of their efforts throughout the week.