The Mercure Centre Your registration envelope will be FROM 09:00 **Grand Hotel** available at the hotel reception desk.

The Radisson Blu Hotel

Le Nid

LOCATION

TIME

17:00-

19:00

Pre-Conference Welcome Reception Get into conference mode at an informal get-together with colleagues.

The welcome reception will take place at Le Nid, on the 32nd floor of the Tour Bretagne, which offers a 360° panorama over the City. Le Nid is the home of an enormous white bird, half-stork, half-heron, who sleepily watches over the city, its large body doubling as a bar and gigantic eggshells transform into seats and tables. A unique introduction to the whole Nantes.

Casual dress; drinks and cocktail snacks will be provided.

Location: Tour de Bretagne, Place de Bretagne is walking distance from both hotels.

Evening drinks at the Mercure Centre Grand Hotel Bar

AIPC BUSINESS PARTNERS



















LMN















SUNDAY | JULY 3

LOCATION **EVENT**

The Mercure Centre

Your registration envelope will be available at the hotel reception desk.

The Radisson Blu

Grand Hotel

TIME

FROM

09:00

Hotel

16:00 Transportation by bus to Clisson departs from the Mercure and the Radisson

16:30 Visit Clisson A French Country Experience!

A short tour through local vineyards will bring you to Clisson, a stunning and highly walkable town in the Pays de la Loire, where guides will show you around the village and its castle.

18:00 Busses depart Clisson

18:15 Château La Pigossière Welcome Garden Party and Dinner

Château de la Pigossière is a classic French château and gardens, the home of Mr and Mrs de Lambilly, who will offer you to a local wine tasting experience followed by an informal welcome dinner. Enjoy a traditional summer event on the lawn by the river to celebrate the Conference opening.

Dress code: smart casual. As Clisson is a medieval village we recommend comfortable walking shoes.

Location: 44860 Pont-Saint-Martin

21:15- Return to the Hotels 22:00

Evening drinks at the Mercure Centre Grand Hotel Bar

ACCESS THE AIPC CONFERENCE APP



- 1 | Download the Lumi Show application
- 2 | Select 'Event ID': enter aipc2016 and 'Find'
- 3 | 'Get Event Info' and select aipc2016 Nantes
- 4 | Username: your email address Password: aipc2016
- 5 | Create your personal password



iOS devices | iPhone/iPad | via the App store Your tablet/smart phone will prompt you to provide your Apple-ID password. In case you need to retrieve it: https://support.apple.com/en-us/HT201487



Android | Samsung, HTC, Nexus etc. | via Google Play Store

Mobile Web | Blackberry users can download the App via: https://lumishow4.guickmobile.center/ Select 'Event ID': enter aipc2016

You can also use an ipad or tablet for the App during the conference.

TIME LOCATION

from the Mercure

and the Radisson

09:00 Departure by bus

EVENT

MONDAY | JULY 4

Accompanying Persons: Discover the Medieval Town "Guérande" and its Surrounding

Area: the Croisic Peninsula and Salt Marshes

Official Opening Ceremony

17:15 Return to the hotels

FROM La Cité Nantes 08:00 Events Center

Registration Welcome Coffee Great Auditorium

Foyer 09:00 Great Auditorium

AIPC Annual Conference Welcome addresses and presentation:

Johanna Rolland | Mayor of Nantes Rachel Bocher | President, La Cité Nantes Events Center

Paul Billaudeau | General Manager, La Cité Nantes Events Center

Conference Welcome: Geoff Donaghy | President, AIPC

09:45 Great Auditorium

"Future-Proofing": Lessons and Strategies from Other Sectors

Keynote Speaker: John Thackara | Doors of Perception

A look at how other business sectors have faced and coped with disruptive change and what lessons may have application to centres planning their future.

10:30 Great Auditorium Foyer Coffee Break

11:00 Great Auditorium The Evolving World of Hotels Part 2

Elizabeth Randall Winkle | Chief Strategy Officer, STR

The past year has seen major shifts in terms of investment, consolidation and mergers. What does this mean for the future of centre's requirements and relationships?

11:45 Great Auditorium Designing for the Future

Matthias Schultze | Managing Director, GCB German Convention Bureau

Stefan Rief | Head of the Competence Centre Workspace Innovation. Fraunhofer Institute for Industrial Engineering IAO

Christine Kohlert | Managing Director, RBS Munich

As part of on an intensive, ongoing study based on industry megatrends, this session will report on the "Future Meeting Space" component focusing on how centres can expect to evolve over the next decade.

12:30 Jules Verne Room

Lunch hosted by IMEX

TIME LOCATION

MONDAY | JULY 4 EVENT

14:00 Great Auditorium

Architect's Response: How Can Design Help Deliver on **Evolving Expectations?**

Rafael Viñoly-Menendez | Partner, LMN

Todd Voth | Senior Principal, Populous

Flexibility doesn't just happen — it needs to be designed in, even though it may not be entirely clear what future demands will be. Here's how progressive designers are approaching the challenge.

14:45 Great Auditorium

The Evolution of Exhibitions: How New Formats are Changing Client Needs and Expectations

Kai Hattendorf | Managing Director, UFI, The Global Association of the Exhibition Industry

Eric Préat | Vice President, Product Development, Artexis & easyFairs Group

The exhibitions area is one that is evolving dramatically, driven by both new technologies and changing exhibitor / customer expectations — and in many respects organizers are as much on the receiving end as they are actually driving the process. Here are two highly informed views on how this sector is unfolding and what that evolution may require of convention centre managers.

15:30 Great Auditorium Fover Coffee Break

16:00- Great Auditorium 17:00

2016 AIPC Annual Survey: Centre Performance and Perspectives in Context

Michael Hughes | Managing Director of Research & Consulting, Red7Media

The sixth in the series of comprehensive industry performance / outlook surveys of AIPC members will both deliver another step in the trend analysis and add more quantitative measures to compare with other industry sectors.

Evening at Leisure

Explore Nantes with Colleagues and AIPC Partners After dinner drinks at the Mercure Centre Grand Hotel Bar

THANK YOU TO OUR 2016 CONFERENCE HOST



TUESDAY | JULY 5 TUESDAY | JULY 5 WEDNESDAY | JULY 6

TIME	LOCATION	EVENT
	La Cité Nantes Events Center Great Auditorium Foyer	Welcome Coffee
09:30	Departure from the Mercure and Radisson	Accompanying Persons: Discover Historical Nantes and Trentemoult: A Walking Tour
15:30	Return to Westin	
09:00	Great Auditorium	How Place Branding is Reshaping Market Expectations

Robert Govers | Managing Research Partner of www.good.country, Chairman of the International Place Branding Association

Destination branding is now a major focus for cities around the world. Is our sector getting the access it needs to provide input and advance its own needs?

10:00 Great Auditorium Collaborative Approaches to Evolving the Destination

Xavier Theret | Head of International Promotion and Relations, Le Voyage à Nantes

Tracy Halliwell | Director of Business Tourism & Major Events, London & Partners

Two very different destinations show how the pursuit of new development strategies means shifting alignments and roles for local centres and the business events sector overall with other groups in their respective communities.

11:00 Great Auditorium Coffee Break
Foyer

11:30 Great Auditorium Adaptive Strategies: Responding to Potentially Disruptive Change

Simon Naudi | CEO, Answers Training International

Major changes are sweeping many industries today and there have been different forms of adaptive response. This session will describe some of these and what the counterparts may be in our sector.

12:15 Jules Verne Room Lunch

13:45 Great Auditorium Adaptive Strategies 2: A Practical Approach to Preparing for Change

Moderator: Simon Naudi

Following up on the previous session this workshop-format discussion will look at practical responses convention centres can use in planning for change.

TIME LOCATION E

EVENT

14:30 Great Auditorium Benchmarking for Centres:
Our New Opportunity

Lyle Hall | Managing Director, HLT Advisory Inc.

A major priority arising from CFO discussions in Boston last year — developing a global benchmarking program for key performance measures — has been confirmed in a recent survey of AIPC members. Here's how this need will be addressed — and how you can get involved in and benefit from the results.

15:00 Great Auditorium Foyer Coffee Break

15:30 Great Auditorium Security and Communications: a Tactical Response to Growing

a Tactical Response to Growing Challenges

Marta Gomes | Congress Department Director, Viparis

Handan Boyce | General Manager, Haliç Congress Center, Istanbul Elisabeth Van Ingelgem | Director Convention & Association Bureau, Visit Brussels

As terrorism threats continue to grow centres not only need emergency plans to help manage security measures but a back-up strategy to deal with potential fallouts from reputational damage.

16:45- Great Auditorium **17:15**

AIPC Apex Award: Something for Everyone!

Michael Rodenburgh | Executive Vice President, Ipsos

The 2016 AIPC Apex Award: Key factors and findings of importance to AIPC members and how these can be put to better use.

20:00 Transportation by bus to the Les Machines de l'île departing from the Mercure and the Radisson

20:15 Les Machines de l'île Drinks Reception and AIPC Award Dinner

Location: Parc des Chantiers - Boulevard Léon Bureau The AIPC Award Dinner, a traditional high point of the Annual Conference, is where we will announce the winner of the 2016 AIPC Apex Award

Les Machines de l'île is a unique entertainment site and a signature element of Nantes' artistic revival! Les Machines are a totally unprecedented artistic project at the crossroads of Jules Verne's "invented worlds", the mechanical universe of Leonardo da Vinci, and of Nantes' industrial history at the site of the former shipyards.

Dress code: business suit and cocktail dress

22:30 Return by bus to the Mercure and Radisson

After dinner drinks at the Mercure Centre Grand Hotel Bar TIME LOCATION

EVENT

FROM La Cité Nantes **08:15** Events Center

Events Center Great Auditorium

Welcome Coffee

Foyer

09:00 Great Auditorium

Technology: What's Coming; Where's the Revenue Potential?

Gary Kayye | Founder, rAVe [Publications]

While technological development always has an element of surprise, many of the core features for the future are already set. How can this knowledge help centres direct their investments to optimal effect?

10:00 Great Auditorium New Insights for Community Advocacy

Julie Winram | Managing Partner, Sentis Market Research

Rod Cameron | Executive Director, AIPC and JMIC

Community support and awareness create a more positive operating environment for centres in their respective communities — but increasingly require evidence-based advocacy to succeed. Here are new insights and opportunities to make you more effective.

10:45 Great Auditorium Foyer Coffee Break

11:15 Great Auditorium AIPC 58th General Assembly

Geoff Donaghy | President, AIPC

AIPC's business session will feature a full program update as well as all the important elements of the General Assembly and insights into our next conference destinations.

- President's Management Report
- AIPC Program Update
- Financial Report
- Presentation of New Members
- Presentation of Strategic Business Plan 2016-2017
- Program Budget and Membership Fee 2017
- AIPC Conference 2017: Presentation Sydney
- AIPC Conference 2018: Invitation

13:00 Great Auditorium Foyer Closing lunch hosted by ICC Sydney

14:00 La Cité Nantes Events Center site visit

STAY CONNECTED Free wifi at La Cité Nantes Events Center

Go to 'settings' on your mobile device and select the wifi option. Click on the network 'aipc2016' and enter the password 'aipc2016'

AiP(2016

Nantes July 3-6





AIPC | Marianne de Raay (32) 496 235327



La Cité Nantes Events Center Catherine Maucourt | (33) 6 1098 6569

WAYS TO STAY CONNECTED AT AIPC 2016 INSIDE!

For security reasons we kindly request that badges are worn at all times.